

5 QUESTIONS TO ASK WHEN SWITCHING ELD PROVIDERS



1 IS THE PROVIDER CREDIBLE?

Many newer providers are still struggling to meet standards required by the ELD Mandate. Research the provider and find out if their solution is truly AOBRD or ELD compliant to make sure you are safe before the final, December, 2019 deadline.

Does the provider have a years-long track record of industry leadership, innovation, and meeting compliance and other regulatory standards for their devices and applications? Many will say they have a compliant solution—but there is no guarantee or verification process by the FMCSA. This is why trust and credibility play major roles when choosing an ELD provider.

2 HOW MUCH DOES IT COST?

The cost of the device, installation, and recurring costs are all important things to consider. The lowest cost provider may not be able to offer the reliability or selection of money-saving applications you need, or most recently, even the ability to continue to provide services for the long haul. To learn more about costs before you buy, visit www.omnitracs.com/calculator.

3 IS THE PRODUCT DEPENDABLE, AND EASY TO USE?

Not just for the driver, but is it easy to use for law enforcement? You are going to use—and rely on—this product a lot. It's important that it be user-friendly, dependable, and familiar to law enforcement.

4 WHAT ELSE CAN THE ELD DO?

Some operators just want a product that's ELD compliant. But ELDs can be a benefit, not a burden, if selected and used correctly. Tired of stopping at weigh stations, getting stuck in traffic, and dealing with burdensome IFTA paperwork? The best ELD providers can solve all of these problems, and more.

5 HOW IS THE PROVIDER GOING TO SUPPORT YOU?

Anyone who's ever called a helpline knows the value of good customer service. You will count on your provider to help with setup and installation, supply training materials, and answer any questions you may have. Make sure your provider will be there when you need them most.

For more information about the ELD Mandate, visit www.eldfacts.com or call 800.348.7227.

